



The Red Building of Dreams  
Estd. 1954

# FINAL PLACEMENT REPORT

Batch of 2020-2022



**Corporate Relations & Placement**  
Faculty of Management Studies, Delhi  
University of Delhi – North Campus  
Delhi – 110007

## Dean's Message

It gives me immense pleasure to convey that our Final Placement Process has been successfully completed in an all-virtual setting. Once again, this successful endeavor is a reflection of the academic rigor at the institute along with the outstanding aptitude and quality of the students. It goes a long way to prove the trust and the confidence that the corporate world bestows on the institute and the students of FMS.

As we recover from the Covid-19 pandemic and the economic uncertainty that arises from its effects, we bid farewell to the first 'Covid Batch' of FMS. Despite studying in a virtual setting, the Batch of 2020-2022 witnessed the highest ever Average Salary. This was facilitated by the availability of a diverse pool of students for the variety of profiles offered by the companies across different domains. Transparency in the entire process made it possible that the students and recruiting companies had the opportunity to meet the mutual aspirations and expectations.

I would like to thank all stakeholders involved, as without their unconditional support and help, this process would not have been completed effectively. Our heartfelt gratitude to all the recruiters who exhibited immense faith in the skills and aptitude of the students of FMS Delhi.

I would also like to express our thanks to our fellow faculty members, students and the illustrious alumni who have been a great source of support and encouragement in the smooth conduct of the placement process. This feat would not have been possible without their unconditional and tireless efforts. With this another stellar placement season, we are committed to providing the brightest minds of the country to the managerial landscape of corporates.

Prof. Vivek Suneja  
Dean, FMS Delhi

## Placement Overview

The placement process at FMS Delhi was divided into two parts, the Lateral and the Final placement processes. Students with greater than 18 months of work experience prior to their MBA participated in the Lateral placement process in December 2021. Subsequently, the Final placement process for the remaining students was held in January 2022.

To ensure a smooth and transparent process for the companies, some important measures were taken. Firstly, a slotting exercise was done to democratically decide when a company would come in the placement process. Also, for the fifth year in a row, a scheduling algorithm was run in the placement process to optimally match the company and student's preferences during the recruitment exercise.

To encourage entrepreneurship, FMS provides a placement holiday to students who wish to pursue their own ventures and allows them to participate in a subsequent placement process for up to two years, in case they want to avail the opportunity.

At FMS, there is a strong culture of experiential learning and students supplement their academic learning with practical insights from the corporate world. Nestled in a strategic location that is at the crossroads of busy corporate and student activity, FMS hosted over **200 business leaders** virtually in the past year to facilitate a comprehensive learning curve for its students. This is truly reflected in the dominance of its students in the best and the most exclusive corporate competitions in the country.

## Placement Statistics

- No. of students in the Batch - 269
- No. of students appearing for placements - 257
- No. of students placed - 257
- No. of students signed out/taking a placement holiday - 12
- No. of Offers - 262
- No. of Pre-Placement Offers - 69
- No. of Pre-Placement Offers accepted - 65
- No. of companies confirming participation - 107
- No. of companies that made offers - 78

## Sales & Marketing

Apart from legacy recruiters in the FMCG sector, sales/marketing roles were offered by the Pharmaceutical, Consumer Electronics, Retail, E-Commerce, Industrial Goods and Automobile sectors.

Adani	Amazon	Asian Paints
Byju's	Coca Cola	Dabur
Dr. Reddy's	Extramarks	Flipkart
ITC	Johnson & Johnson	Myntra
Ola	PhonePe	Swiggy
Tata Sky	Tata Steel	Tolaram
Udaan	Unacademy	Wipro



## E-Commerce/IT/Operations

Continuing the trend of last few years, e-commerce companies recruited in large numbers from FMS. E-commerce giants offered coveted product and program management roles.

Adobe	Amazon	American Express
EXL	Extramarks	Go-MMT
HCL	Info Edge	Jio Platforms
JSW	Jubilant Foodworks	Magicbricks
Media. Net	Microsoft	Nykaa
Optum	Paytm	Purpulle



Initiatives like Alpha Investment and Research Club which includes activities like student run mutual fund, financial conclaves etc. have caught the eye of various recruiters. Offers were rolled out in roles like Front End Investment Banking, Corporate Finance, Corporate Banking, Wealth Management, Treasury etc.

American Express	Aventus	Axis Bank
Bharti Enterprises	Citibank	Crisil
FinIQ	HCL	HDFC Bank
HSBC	ICICI Bank	IDFC First Bank
IIFL	L'oreal	Nomura
Nykaa	Renew Power	Standard Chartered



## Consulting/General Management/Strategy

Strategy Labs is an initiative by FMS to promote experiential learning through live projects. This initiative has enriched ties between FMS and various strategy recruiters. Recruiters rolled out offers in sought after profiles like Real Estate Consulting, Management Consulting and Strategy Technology Consulting.

Accenture Strategy	Adani	AON
Bain & Co.	Boston Consulting group	Capgemini E.L.I.T.E
Deloitte	Ernst & Young	FinIQ
GEP Consulting	IBM	IQVIA
Kearney	KPMG	PwC
RPG	Thoucentric	Udaan



24% increase in Finance Roles

Highest ever Average CTC of INR 32.4 LPA

95% of received offers above INR 20 LPA

**Average CTC**

Top 10%

₹ 54.5 LPA

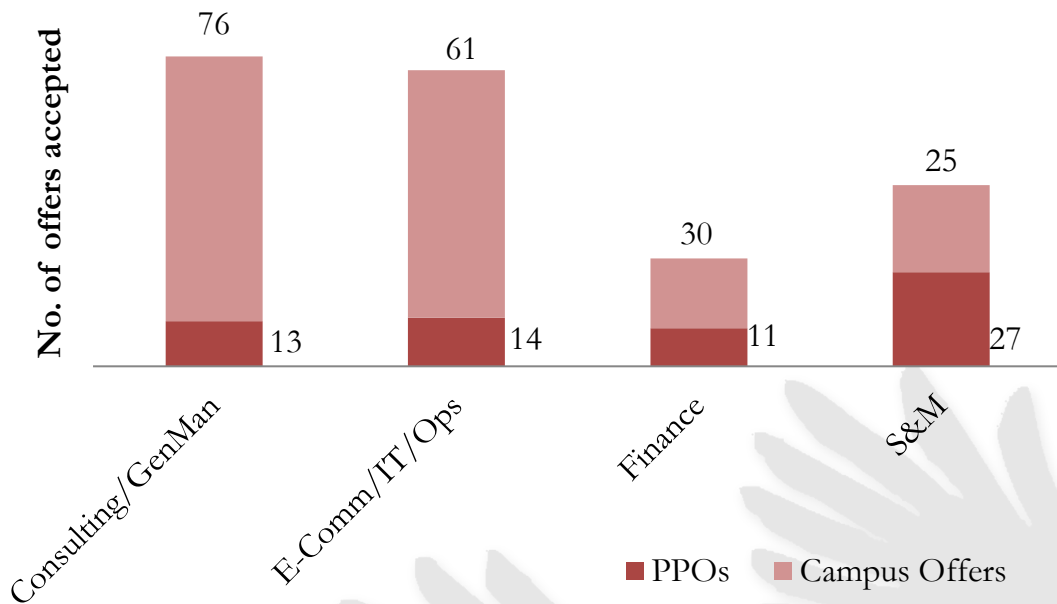
Top 25%

₹ 48.4 LPA

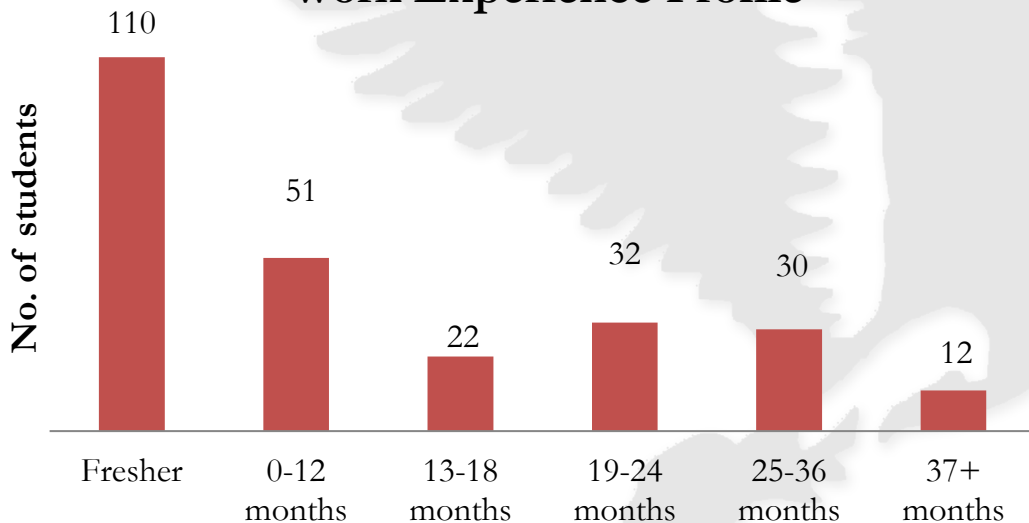
Top 50%

₹ 40.78 LPA

**Domain Statistics**

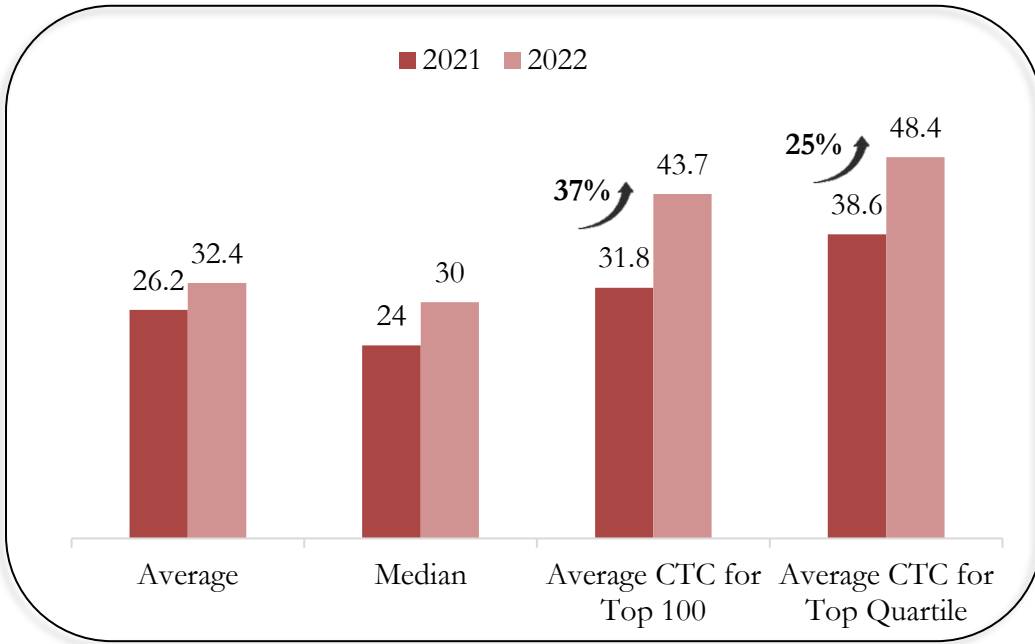


**Work Experience Profile**



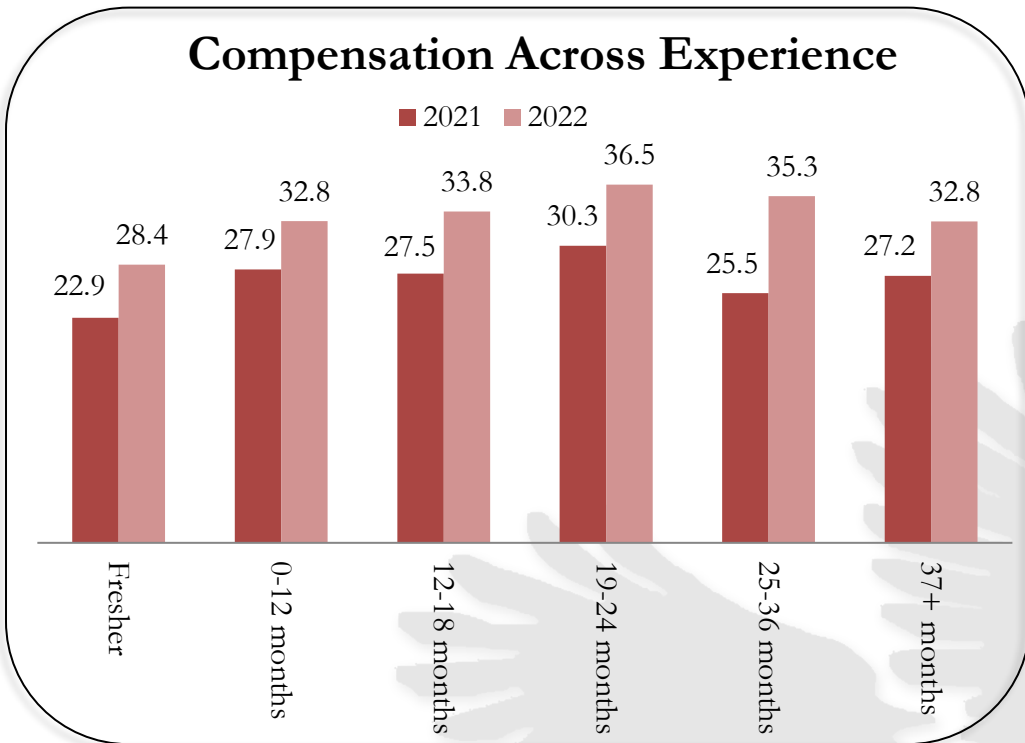


# Compensation Statistics



Highest Domestic CTC stood at INR 58 LPA

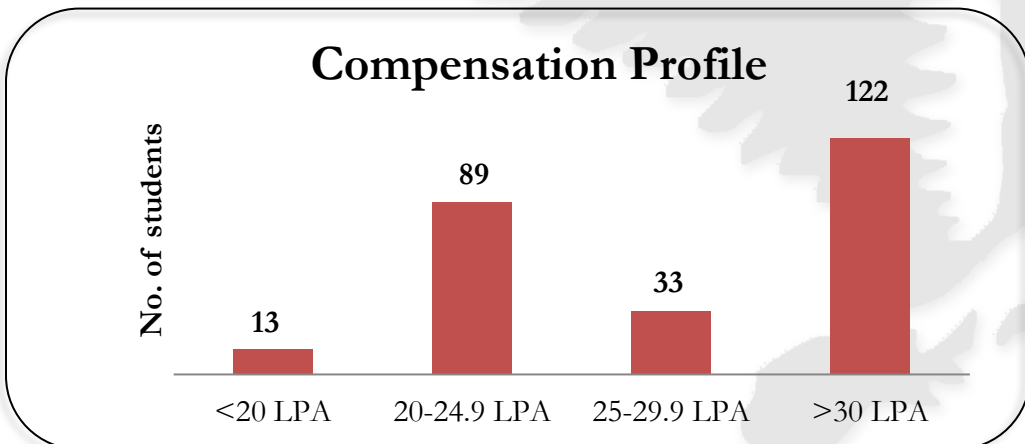
Average CTC for top 100 stood at INR 43.7 LPA



37% increase in the average CTC for the Top 100 Offers

24% increase in the CTC Offered to Freshers

50% of the batch secured more than 30 LPA



Highest number of PPOs observed

# RECRUITERS AT FMS

Final Placements || Batch of 2022



Out of 107 companies that confirmed their participation, 78 made offers, across different domains, resulting in **record-breaking Final placements** at FMS, both in terms of Salary statistics and the duration of the placement process.



FMS Delhi continued to dominate the Corporate Competition circuit, in the Academic year 2020-2021. Some of the accomplishments include the following:



**Atom Season 4**  
*National Winners*



**PM Challenge**  
*National Winners*



**Bond with Pidilite**  
*National Winners*



**Campus Challenge**  
*National Winners*



**'Make a Dent'**  
*National Winners*



**TORQ Challenge**  
*National Winners*



**Over the Wall**  
*National Runners-Up*



**ACTapult**  
*National Runner-Up*



**Innovation Launch**  
*National Runners-Up*



**E.D.G.E Season 6**  
*National Runners-Up*



**Steelathon**  
*National Runners-Up*



**Imagination Challenge**  
*National Runners-Up*



**Strategy Challenge**  
*National Runners-Up*



**Vantage**  
*National Runners-Up*



**PM Engage**  
*National Finalists*



**Business Cup**  
*National Finalists*



**L'innovateur**  
*National Finalists*



**Bond with Pidilite**  
*National Finalists*



**B-School Challenge**  
*National Finalists*



**Canvas**  
*National Finalists*



**Interrogang**  
*National Finalists*



**ACE Challenge**  
*National Finalists*



**Case Study Comp**  
*National Finalists*



**Global Challenge**  
*National Finalists*



**2020**  
*National Winners*



**E.P.I.C**  
*National Finalists*

## UNNAYAN LEADERSHIP SUMMIT

Arthur D Little adani



DANONE EY magicbricks.com MXPLAYER



## LIVE PROJECTS



## TEAM 2022-2023



**Aman Anshoo Saxena**  
aman.s23@fms.edu  
+91-9810824523



**Digvijay Singh**  
digvijay.c23@fms.edu  
+91-9990540018



**Kaustubh Purohit**  
kaustubh.pu23@fms.edu  
+91-8126396802



**Khushal Agarwal**  
khushal.a23@fms.edu  
+91-7028897659



**Kshitiz Garg**  
kshitiz.g23@fms.edu  
+91-9815693018



**Prayank Mundra**  
prayank.m23@fms.edu  
+91-9206030412



**Riya Sahgal**  
riya.s23@fms.edu  
+91-8340353215



**Saaransh Jain**  
saaransh.j23@fms.edu  
+91-9769309596



**Shagun Kathuria**  
shagun.k23@fms.edu  
+91-9650537587



**Vaibhav Jain**  
vaibhav.j23@fms.edu  
+91-8285602734