



The Red Building of Dreams
Estd. 1954

SUMMER PLACEMENT REPORT

Batch of 2023-2025



Corporate Relations & Placement
Faculty of Management Studies, Delhi
University of Delhi – North Campus
Delhi – 110007

Placement Convenor's Message

It's a moment of happiness and pride for us as the summer placements at the Faculty of Management Studies (FMS) have been successfully completed for the batch of 2023-25. It bears testimony to the academic rigor and discipline along with the exceptional quality and bright minds of students at FMS, Delhi.

It is also a reflection of the amount of trust and conviction that the corporate world confers on the Institute and its students. Although this was a tough year for both FMS and the MBA fraternity in terms of a market slowdown, we were strong and united as a college and were able to facilitate on par placements with an all time high average stipend across top 50% candidates, once again giving a signal that that our students are not only our strength but also of the corporate world. Esteemed recruiting companies offering a wide range of profiles were able to identify and choose from the diverse pool of students from different disciplines. Both the companies and the students were able to match their mutual aspirations and expectations due to the transparent placement process followed at the FMS.

We would like to thank all the stakeholders involved in the process, since without their unconditional support and help, this process would not have seen the success that it has. We extend our heartfelt gratitude to all the recruiters who exhibited immense faith in the competency and aptitude of our students.

We would also like to express our thanks to our fellow faculty members, students and the illustrious alumni who have been a great source of support and encouragement in the smooth conduct of the placement process.

Our Dean, Prof. Venkatraman deserves special thanks; he has always been a pillar of support to us in all our endeavors.

Prof. Kavita Singh
Placement Convenor,
FMS Delhi

Placement Overview

The Summer Placement Process at FMS Delhi was conducted during October 2023. To reflect the changing working conditions, the placement process was held in a hybrid mode with all firms given the flexibility to conduct the interviews either in person or through video conferencing.

To ensure a smooth and transparent process for the companies, some important measures were taken. Firstly, a slotting exercise was done to democratically decide when a company would come in the placement process. Also, for the seventh year in a row, a scheduling algorithm was run in the placement process to optimally match the company and student's preferences during the recruitment exercise.

To encourage entrepreneurship, FMS provides a placement holiday to students who wish to pursue their own ventures and allows them to participate in the upcoming finals process while considering the work put in the venture as Internship.

At FMS, there is a strong culture of experiential learning and students supplement their academic learning with practical insights from the corporate world. Nestled in a strategic location that is at the crossroads of busy corporate and student activity, as a part of **Arthashastra Talk series**, FMS Delhi hosted over **100 business leaders** to facilitate a comprehensive learning curve for its students.

This is truly reflected in the dominance of its students in the best and the most exclusive corporate competitions in the country. From hosting several industry leaders for knowledge sessions to the inception of the Annual Business Conclave - **Unnayan**, a one of its kind Leadership summits; the tenure has brought about the best amongst the students and contributed greatly to the nurturing academic culture of the FMS student fraternity.

Placement Statistics

No. of students placed - 289

No. of students taking a placement holiday - 9

No. of offers made - 304

No. of companies confirming participation - 101

Sales and Marketing

Apart from legacy recruiters in the FMCG sector, sales/marketing roles were offered by the Pharmaceutical, Consumer Electronics, Retail, E-Commerce, Industrial Goods and Automobile sectors.

Apollo	Asian Paints	AstraZeneca
Bridgestone	Cipla	Coca-Cola
Dabur	Diageo	Disney
HCCB	Hindustan Unilever	IITC
L'Oréal	Mondelez	Nestle
NPCI	Perfetti Van Melle	Pernod Ricard
Pidilite	Puma	Reckitt
Samsung	Tata Play	VI

E - Commerce/ IT/ Operations

Continuing the trend of last few years, e-commerce companies recruited in large numbers from FMS. E-commerce giants offered coveted product and program management roles.

Adobe	Amazon	American Express
Arcesium	GE Vernova	HDFC Credila
Hindustan Unilever	Infoedge	Media.net
Microsoft	Natwest	Qualcomm
Samsung	Uber	Zomato

Finance

Initiatives like Alpha Investment and Research Club which includes activities like student run mutual fund, financial conclaves etc. have caught the eye of various recruiters. Offers were rolled out in roles like Front End Investment Banking, Corporate Finance, Corporate Banking, Wealth Management, Treasury etc.

American Express	Axis Bank	Bank of America
Bharti Enterprises	Citi	Goldman Sachs
HDFC	Incred Wealth	JPMC
Morgan Stanley	Natwest	SMBC
Tata Play	White Oak	Yes Bank

Consulting/ General Management/ Strategy

Strategy Labs is an initiative by FMS to promote experiential learning through live projects. This initiative has enriched ties between FMS and various strategy recruiters. Recruiters rolled out offers in sought after profiles like Financial Consulting, Management Consulting and Strategy Technology Consulting.

Aditya Birla Fashion	Accenture Strategy	Adani
Airtel	Bain & Company	BCG
Capgemini	C K Birla Group	Deloitte
DRL	EY Parthenon	JSW
Kearney	KPMG	Mahindra Group
McKinsey & Co.	Nation with Nammo	PWC
Redseer Consulting	Reliance	Renew Power
Sculpt Partners	Synergy Consulting	TAS

Placement Statistics

Average Stipend

Top 10%

₹ 4.22 Lakhs

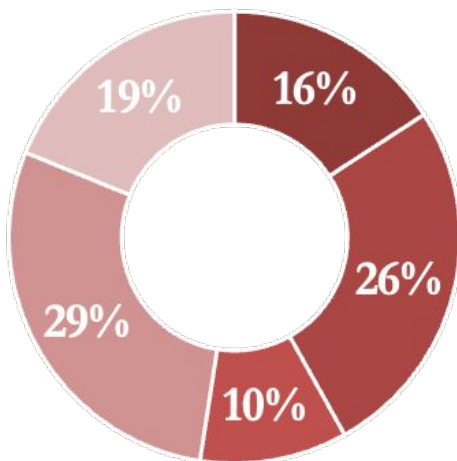
Top 25%

₹ 4.03 Lakhs

Top 50%

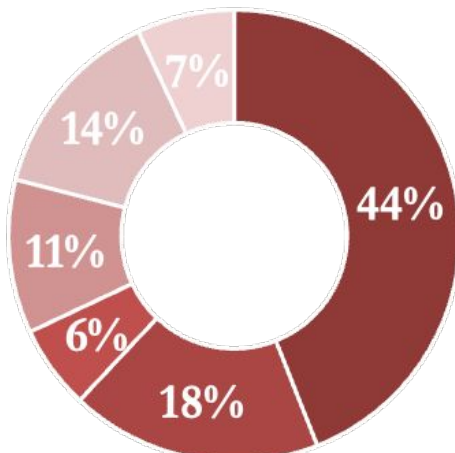
₹ 3.57 Lakhs

Number of Offers Accepted



- Finance
- S&M
- E-Comm/IT/Ops
- Consulting/Strategy
- General Management

Work Experience Overview



- Freshers
- <12 months
- 12 - 17 months
- 18 - 23 months
- 24 - 35 months
- >35 months

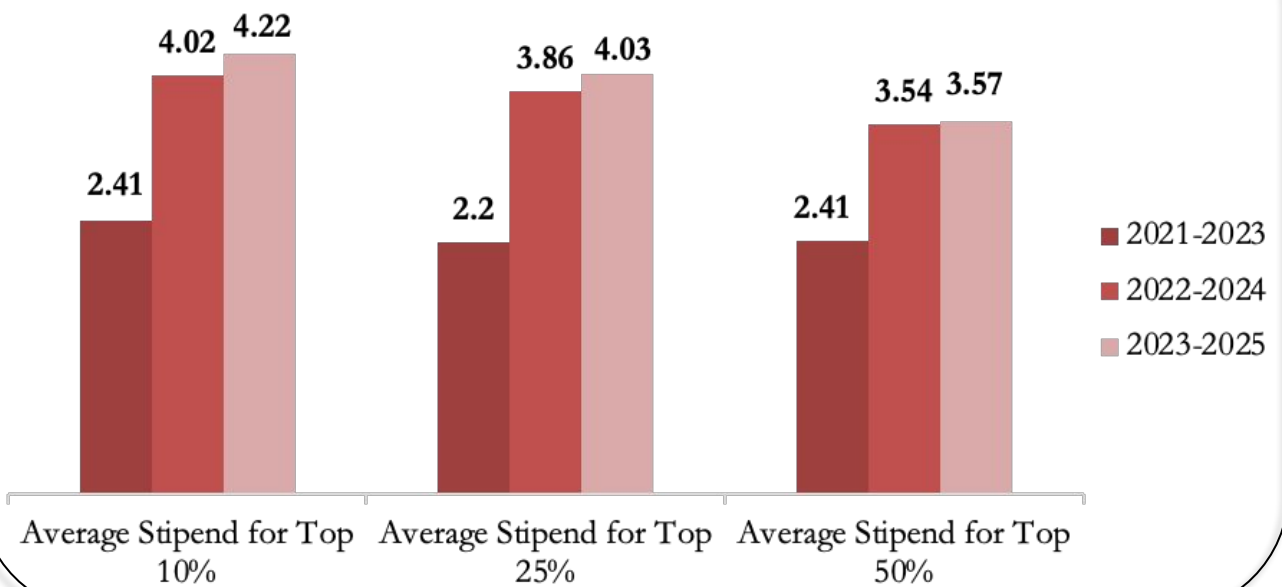
Average Stipend

₹ 2.96 Lakhs

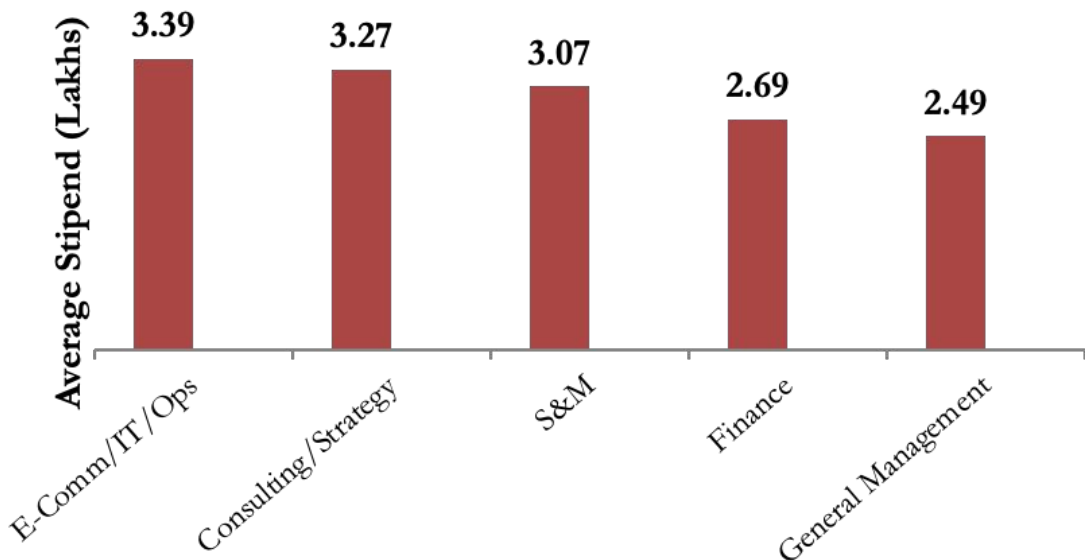
Median Stipend

₹ 3.00 Lakhs

Compensation Statistics (Lakhs)



Domain Wise Stipend Statistics



RECRUITERS AT FMS

Summer Placements || Batch of 2025



Out of 101 companies that confirmed their participation, 304 offers were made, across different domains, with a record high in average salaries across top 50% people in the batch.

FMS Delhi continued to dominate the Corporate Competition circuit, in the Academic year 2023-2024. Some of the accomplishments include the following:



Canvas 2023
National Winners



La Niaque 6.0
National Winners



Vidyarthini 2.0
National Winners



Sustainability Challenge
National Winners



Young Turks' Business Challenge
National Winners



Leaders League
National Finalists



B School Strategy Challenge 2023
Second Runners Up



Coca Cola Disrupt
Second Runners Up



NWG Case Study Challenge
Second Runners up



Ed Venture
First Runners up



Reliance T.U.P
First Runners Up



The Governance Challenge
Second Runners Up



Brandstorm
National Finalists



Bond with Pidilite
National Finalists



Big Idea B-Plan
National Finalists



B - Pro 3.0
National Finalists

UNNAYAN LEADERSHIP SUMMIT

Eminent leaders from both private and public sector were invited and they guided the students at FMS with their experience and wisdom



LIVE PROJECTS





Prof. Kavita Singh



Prof. Amit Bardhan



Prof. Soma Dey

Placement Team 2024-25



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Prof. Kavita Singh



Prof. Amit Bardhan



Prof. Soma Dey

Placement Team 2023-24



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Secretary



Akshat Kashyap
Joint Secretary



Avdhesh Jindal
Joint Secretary



Devansh Tyagi
Joint Secretary



Himanshu Joshi
Joint Secretary



K K Sundaram
Joint Secretary



Kamini
Joint Secretary



Nishant
Joint Secretary



Silambarasan J
Joint Secretary



Somya Kathuria
Joint Secretary